

July 2015

Brown County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors

A total of 13 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Brown County economy.¹ These 13 sectors have a total direct output of approximately \$341 million and support 970.8 jobs in Brown County. Running the model for all 13 sectors simultaneously produces the following results:

Agriculture Contribution in Brown County

				% of Gross		% of Gross
		% of Total	Total	Regional		Regional
Impact Type ²	Employment	Employment	Value Added ³	Product ⁴	Output ⁵	Product
Direct Effect	970.8	13%	\$78,297,431	16%	\$341,172,914	70%
Indirect Effect	318.0	4%	\$31,124,474	6%	\$50,824,920	10%
Induced Effect	288.4	4º/o	\$20,266,833	4%	\$32,241,233	7%
Total Effect	1,577.3	21%	\$129,688,737	27%	\$424,239,067	87%

As shown in the above table, agriculture, food, and food processing supports 1,577.3 jobs, or 21% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$424 million, roughly 87% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 13 agriculture, food, and food processing sectors is approximately \$130 million, or 27% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 27% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: https://implan.com/index.php?option=com_content&view=category&id=19

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value Added = Labor Income + Indirect Business Taxes + Other Property Type Income

⁴ GRP = Final Demand of Households + Governments Expenditures + Capital + Exports - Imports - Institutional Sales

⁵ Output = Intermediate Inputs + Value Added

In the top ten by employment, Grain farming is the top employer in the agriculture industry with 482.0 employees. This table also shows the amount of jobs that are created by the agriculture industry in Brown County.

Top 10 Industries Affected by Employment

	Total	Total
Sector Description:	Employment	Output
Grain farming	482.0	\$63,550,726
Oilseed farming	125.0	\$45,627,800
Farm machinery and equipment manufacturing	116.8	\$63,812,106
Real estate establishments	97.8	\$12,614,302
Cattle ranching and farming	89.8	\$31,901,988
Other animal food manufacturing	77.4	\$110,622,223
Wholesale trade businesses	49.0	\$9,347,830
Monetary authorities and depository credit intermediation activities	46.2	\$15,335,600
Food services and drinking places	43.2	\$2,305,261
Animal production, except cattle and poultry and eggs	34.1	\$3,920,679

The Other animal food manufacturing industry directly contributes approximately \$111 million to Brown County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

Top 10 Industries Affected by Output

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Sector Description:	Employment	Output
Other animal food manufacturing	77.4	\$110,622,223
Farm machinery and equipment manufacturing		\$63,812,106
Grain farming	482.0	\$63,550,726
Oilseed farming	125.0	\$45,627,800
Cattle ranching and farming	89.8	\$31,901,988
Monetary authorities and depository credit intermediation activities		\$15,335,600
Other industrial machinery manufacturing	32.2	\$13,307,599
Real estate establishments	97.8	\$12,614,302
Wholesale trade businesses	49.0	\$9,347,830
Imputed rental activity for owner-occupied dwellings	0.0	\$6,481,942

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Brown County's economy.

Sector Description:	Employment	Output
Oilseed farming	125.0	\$45,019,554
Grain farming	482.0	\$62,703,556
Vegetable and melon farming	0.2	\$205,641
Greenhouse, nursery, and floriculture production		\$363,060
All other crop farming		\$3,809,286
Cattle ranching and farming		\$31,475,901
Dairy cattle and milk production		\$3,289,113
Poultry and egg production		\$649,381
Animal production, except cattle and poultry and eggs		\$3,868,314
Support activities for agriculture and forestry		\$814
Other animal food manufacturing	77.4	\$108,950,745
Farm machinery and equipment manufacturing		\$61,372,112
Other industrial machinery manufacturing	32.2	\$12,722,589

All 105 counties in Kansas have IMPLAN models with an agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.